

2019–2020 Uniform Program for Willis Elementary PTO

Uniform Solutions Plus is pleased to offer a total uniform solution for Willis Elementary.

Our Program:

US+ will sell uniforms directly to Willis families
Polo shirts, T-shirts, hoodies, Q-Zips, uniform shorts, pants, scooters, jumpers and polo dresses are available.

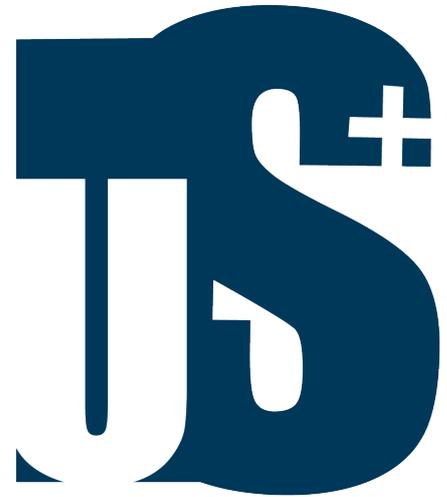
Product to be kept in inventory at US+ facility

Parents may buy online, via phone or in-store by appointment

All uniform items will be available year-round. There may be certain colors/sizes that experience limited stock after April 1, but some product in each size will be available.

Inventory will be owned by US+ so Willis PTO funds will not be tied up in inventory (after initial Willis stock is sold through)

**Additional program details can be found on our website
<https://www.uniformsolutionsplus.com/willis-quote.html>**



uniform solutions plus

Sue Wainio

941 744 6747

sue@uniformsolutionsplus.com

Consignment – Existing Inventory:

US+ will inventory and sign for Willis stock on hand.

Sell and pay negotiated price back to Willis less \$5 per item.

Example: Sell polo for \$18, pay \$13 back to Willis,
\$5 for US+ to handle sale

Monthly inventory to true up until Willis stock is gone.

Current Willis pricing for product will remain the same.

Commissions:

Willis PTO will receive 20% commission for in-season sales,
25% for pre-season (June–start of school) on all logo items.

Commission for uniform bottoms will be 15% in-season,
20% pre-season

Willis PTO would supply one to two people at Uniform Fair to assist with school-specific questions and customer flow.

Uniform Bottoms:

Uniform bottoms will be the same as what we have offered in the past, see web site listed above. We can also embroider the girls jumpers and/or polo dresses if you would like. It would add about \$6 to the retail price. We would also offer all of the uniform shirts without logos at a lower price point.

Program Termination:

If Willis PTO elects to terminate the program we will arrange for transfer of inventory at 25% off retail prices.

Sue Wainio
Owner

Uniform Solutions Plus